



## **About the Fenway Card**

- Official photo identification card for students, faculty, and staff.
- Required for identification and access to essential campus services and facilities.
- Features Fenway Cash Prepaid spending account on every Fenway Card for cashless purchases at the Campus Bookstore, All Dining Locations, Student Health Services, Ticket Box Office, Copy Machines, Print Stations, Vending Machines, and Laundry Facilities.
- **Fenway Cash** is the only form of payment accepted on campus for copy, print, and laundry services.
- Fenway Cash acceptance now available for Selected Off-Campus Businesses!

### **Fenway Cash for Your Business!**

#### • Access student purchasing power

- Pre-paid \$\$\$ can only be spent at accepting locations on & off-campus
- Parents & students can add value pre-semester & refresh on-line 24/7
- Can be used to order & pay for deliveries to campus

#### • Increase student/parent awareness of your business

- Inclusion in Fenway Card Program marketing materials as well as fenwaycard.com and www.campuscashboston.com
- Dedicated parent deposit mailer
- In-store signage & acceptance stickers
- Utilize program manager & university channels to promote your business

#### • Fast and easy to participate

- Dedicated Program Manager
- Lease or purchase terminal delivered to your location
- No up-front fees or minimums
- Daily ACH settlement to your designated account; monthly statement
- Same terminal accepts 5 Colleges of the Fenway Schools in addition to the 4 other Boston area College ID Cards\*

# **Business Partner Marketing Channels\***

Initiative	Description	How You Benefit/Participate
In-Store Signage	Acceptance Posters & Stickers	Prominent Signage Display
Website & E-marketing fenwaycard.com	<ul> <li>Official COF-Branded Card Program Website</li> <li>On-Line Account Center</li> <li>On-Line "Add-Value" Capability</li> <li>Email to registered Cardholders providing Fenway Card program information / updates</li> <li>Facebook Announcements and Updates</li> </ul>	<ul> <li>Business Name, Address, &amp; Phone Number</li> <li>Logo Inclusion</li> <li>Delivery Instructions (if provided)</li> <li>Email Inclusion to Opt In Cardholders</li> </ul>
Card Program Brochure	<ul><li>4 Color COF-Branded Brochure</li><li>Mail and Campus Distribution</li></ul>	Your Business Included in Brochure
Parent Deposit Mailer	<ul> <li>Dedicated Mailer each Semester sent to student's home address</li> <li>Card Program Brochure</li> </ul>	Featured in Letter Copy     Featured in Brochure
Orientation Events	Information for New Students & Parents	Business Name Mention at Orientations
Promotional Opportunities	<ul> <li>Welcome Back Offer</li> <li>Featured Merchant of the Week</li> <li>Finals Week Offer</li> <li>Customized Offers to Best Fit your Business' Needs</li> </ul>	<ul> <li>In-Store Promotional Posters</li> <li>Campus Digital Signage</li> <li>Home Page Website Feature</li> <li>Coupon Design Available</li> <li>Email to Opt In Cardholders</li> </ul>

<sup>\*</sup> Included at no incremental cost

## **Pay for Performance Pricing**

Our pricing model takes the guesswork out of student marketing. You only pay a commission when we deliver a customer to your business.



### **To Learn More:**

Email: CampusCash@TransactCampus.com Call: I- 877-711-9089



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